

MCE delivers enterprise infrastructure management to companies of all sizes

Hundreds of companies, both large and small, trust MCE for their infrastructure technology solutions. Our personalized service and quality products save you time and money, and have for over 30 years.

“MCE has been very competitive on price, and have excellent communication as to what I can expect on our systems. Currently, they are building out and testing our latest generation of systems, which saves us a lot of time. MCE meets their target deliveries, or will always let me know if there is any hold-up. Our partnership has been good for both companies.”

Chris Schwerzler
Chief Operating Officer
Weather Underground

Providing IT infrastructure solutions since 1973

MCE was founded in 1973 to serve companies looking for custom servers, quality parts and like-new IT systems. Located in the heart of Silicon Valley, MCE is known for their personalized service and efficient processes, which focus on providing customers with flexible IT solutions, delivered on-time and within budget. MCE account representatives and engineers consult with customers to identify needs, design and procure, integrate, test, and deploy IT solutions that support critical business processes.

MCE offers solutions spanning the IT lifecycle

Business expectations of IT have changed dramatically in recent years. Today's executive recognizes the crucial role IT plays in business growth and maintaining a competitive advantage.

MCE partners with customers to leverage the full capabilities of their IT investments, by delivering innovative, cost-effective solutions. We can help you plan and design systems to grow customer relationships, improve competitiveness, and increase overall efficiency. MCE works with customers of all sizes, throughout the IT lifecycle, with a portfolio of services including Integration Services, IT Supply Chain Services and Asset Management.

■ **Integration Services** - MCE can collaborate with you on the planning and design of integrated, custom IT solutions that include best-of-breed components, designed to specifically address the needs of your business. We can work with you on custom servers, networks, and storage solutions. In some cases, MCE tests and loads application software, in other instances we may work with you on applying a brand or customer-specific logo to personalize the system before shipping directly to your customer. Our flexible, innovative IT infrastructure solutions are intended to address your exacting requirements.

■ **IT Supply Chain Services** - MCE can act as a Just-in-Time inventory management system for your IT needs, delivering supply chain solutions at the lowest total cost. We leverage MCE's global supply network and engineering expertise to procure almost any element of IT infrastructure you require, delivering it on time, and within budget.

■ **Asset Management Services** - When your systems reach the end of their useful life, MCE can assist you in optimizing the return on your asset investment. Our experts will consult with you to evaluate the MCE Consignment Program, or Direct Sale options – whichever best addresses your business needs. Our goal is to help you effectively manage your product's end-of-life, maximizing the value of your IT investment, and enabling you to focus on the business of running your business.

IT Supply Chain

- Procurement Services – New or refurbished
- Consolidated supply chain for servers, storage, monitors, networks



MCE Solutions

Integration

- Custom, multi-vendor
- Integrate 1-1000
- Load application software
- Test and burn in

- Beyond the warranty commitments, we offer comprehensive customer care services, including parts care, on-site care and mission critical care, with:

- > On-site spares
- > 24 x 7 call center support
- > Comprehensive parts test bed
- > Board level repair capability
- > Direct access to certified system, storage and network engineering teams

Asset Management

- Asset Recovery
- Warranty
- Return Material Authorizations (RMAs)
- Service and Support

Working with companies large and small

Unlike other custom integrators, MCE will not turn you away if you represent a small organization with big growth plans. While we have Fortune 100 customers on our client list today, we offer the same level of personalized, consultative assistance to customers large and small. We will consult with you, and work with you—offering our enterprise service to help you thrive and grow your business.

MCE has experience and understanding of multiple industries, including:

- Software
- Financial Services
- Communications and Media
- Manufacturing
- Government
- Health Services and Medical Devices
- Retail and Distribution

Our goal is to free up your time for the business of running your business

Ultimately, MCE will free up your time, enabling you to focus on your core business functions, while we contribute to your bottom line profitability. We have been in the business of making our customers successful for decades, and we would like to help you down this road, too. Contact us today to learn more about how you can specifically put MCE to work for you.

MCE offers a comprehensive portfolio of IT infrastructure products and services for enterprises who value excellent service.

MCE is focused on relationships

MCE knows a quality product or solution is not enough. With that in mind, MCE focuses on building long-term relationships and offering a degree of personalized service unmatched in the industry. This includes benefits such as:

- Ready access before and after the sale to a named account manager. You will have their direct number and mobile phone, and they are reachable as required to address the needs of your business.
- Our certified engineers are available to meet or talk with you or your engineers anytime they are needed, or when you have questions.
- Three-year warranties on all new systems, and 6 months on all refurbished equipment. All new parts carry the standard manufacturer's warranty.
- MCE relieves you of maintenance burdens, acting as a manufacturer and processing all RMAs to save you further time and trouble.



For more information
visit our website:
www.mce.com

Or call 888-733-4400